



# Farm Business Management Services

Providing a suite of business management tools to enable you to build good financial habits. This will help your business thrive, so you can manage the day to day with confidence.

**Building the good financial habits that work for your business will depend on what you need and how often you need it. Every business is different, and our experienced consultants will work with you to offer financial analysis solutions that are tailored to your business needs and farming type. This helps you plan for the future with confidence, and allows you to manage your business to achieve the goals that you set.**

Our independence ensures that you can trust that we will offer you the most relevant service for your business, appropriate for your farming context, and reflecting the wider economic conditions prevalent at the time. Whatever your ambitions are as a business owner and manager, we have an offer to suit you.

## **Whole farm budgeting**

If your business is complex, we can help you build a picture of how each enterprise contributes to your whole farm budget. By doing an annual budget, then monitoring it against actual income and expenditure as you go through the year with an external check in from one of our consultants, you give your business every chance of staying on track to meet your targets. We can also prepare budgets for contract farming tenders, allowing you to visualise your growth ambitions, assess their viability, and make the appropriate offers.

## **Cash flow forecasts**

Completed over a range of timescales depending on your business need, we can do this in conjunction with annual whole farm budgeting. This helps you to avoid surprises in your conversations with funders, so you can run your business with confidence.

Our more detailed analyses can help you with assessing significant capital investments, scenario planning for system change in your business, prepare for contract farming bids, for purchases of additional farm businesses, and for succession planning.

## **Why SAC Consulting?**

Our consultants are embedded in your local agricultural practice, bringing their regional knowledge and experience of working with many farm businesses, to deliver the best contextual insights for your business. They bring their agricultural productivity research backed knowledge specialisms to this work to get the financial answer right for your business enterprise mix.

**To find out more about our farm business management services, please email [sacconsulting@sac.co.uk](mailto:sacconsulting@sac.co.uk)**